هيئة جودة التعليم والتدريب
Education & Training Quality Authority
Kingdom of Bahrain - مملكة البحرين

Qualification Placement Decision

Profile of Placed Qualification	
Placement ID	Q22-016
Institution Name	Golden Trust Training & Consultancy
Listing ID	IL19-003
Qualification Title	Level 5 Award in Sales
NQF Level	5
NQF Credit	6
Sector	Vocational Education and Training
Regulatory Body	Ministry of Labour
Licensing Body	Ministry of Labour
Qualification Approval Number	DVIA-N/2022/02
Qualification Description	The Level 5 Award in Sales is offered by Golden Trust Training & Consultancy. The qualification is designed to provide learners with fundamental knowledge and skills in the field of sales, including the role of a salesperson, the fundamentals of the sales cycles, and selling within the context of Business-to-Business or Business-to-Consumer transactions. The qualification comprises three units and 6 NQF Credits, and

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	it is delivered in both Arabic and English languages.
Delivery Mode	On Campus
Attendance Mode	Full-time / Part-time
Target Learners	This qualification is designed for learners who are aspiring to work in the field of sales, or learners currently working in sales and want to gain additional knowledge, skills and competence related to their career.
Overall Validation Judgement The Level 5 Award in Sales offered by Golden Trust Training & Consultancy sufficiently meets all of the Validation Standards, and thus the Overall Judgement is: 'Valid' and to be placed on NQF Level 5.	