هيئة جودة التعليم والتدريب
Education & Training Quality Authority
Kingdom of Bahrain - مملكة البحرين

# Qualification Placement Decision

| Profile of Placed Qualification | |
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| Placement ID | Q22-017 |
| Institution Name | Golden Trust Training & Consultancy |
| Listing ID | IL19-003 |
| Qualification Title | Level 6 Award in Sales Management |
| NQF Level | 6 |
| NQF Credit | 6 |
| Sector | Vocational Education and Training |
| Regulatory Body | Ministry of Labour |
| Licensing Body | Ministry of Labour |
| Qualification Approval Number | DVIA-N/2022/03 |
| Qualification Description | The Level 6 Award in Sales Management is offered by Golden Trust Training & Consultancy. The qualification is designed to provide learners with the fundamental knowledge and skills in the field of sales management, including ethical approaches to sales management, methods of structuring and motivating sales teams, in addition to understanding and applying sales management frameworks. The qualification comprises three units and 6 NQF Credits, and |

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| | it is delivered in both Arabic and English languages. |
| Delivery Mode | On Campus |
| Attendance Mode | Full-time / Part-time |
| Target Learners | This qualification is designed for learners who are aspiring to work in the field of sales management, or learners currently working in sales and want to gain additional knowledge, skills and competence related to their career. |
| **Overall Validation Judgement**<br><br>The Level 6 Award in Sales Management offered by Golden Trust Training & Consultancy sufficiently meets all of the Validation Standards, and thus the Overall Judgement is: 'Valid' and to be placed on NQF Level 6. | |